

REALIZE

the benefits of cloud computing. Fast.

Fast Track for HP Networking

In today's multivendor IT environments, powerful networking solutions are the key to reaping the benefits of cloud computing and converged infrastructure:

- More efficient operations
- More actionable business intelligence
- Access to systems anytime and on any devices—all at a lower total cost of ownership

HP has one of the broadest and deepest portfolios of cloud computing and converged infrastructure solutions in the industry, and we are committed to helping you harness the benefits of these solutions quickly and efficiently. We deliver on this promise by offering accelerated training programs designed specifically for IT professionals holding existing networking certifications.

Clearing the Path to Cloud Computing

According to an IDC survey¹, the top two obstacles to "converged computing" are lack of staff skills and difficulty integrating with existing technologies. Thirty-three percent of executives queried in the survey identified "a lack of staff skills and expertise" as the primary impediment. Companies need people with the right training, expertise, and certifications to help them achieve better business outcomes. Fast Track for HP Networking can help.

IDC, in its recent report on Networking Technology certifications², identified HP as a "MarketScape Leader" for its wide availability of training, willingness to accept competitive credentials, and impressive local-language presence worldwide.

¹ IDC, "Considering all of IT," June 2010

² IDC MarketScape Report, October 2011

HP Networking Certification, Fast

Fast Track for HP Networking is part of HP ExpertONE, which offers a comprehensive range of IT skills and expertise solutions addressing open technology standards and multivendor IT environments. ExpertONE helps IT professionals gain a broad and deep understanding of business critical technology quickly, with courses that combine technical knowledge with business insights and hands-on experience.

Fast Track for HP Networking is designed to help protect networking professionals' certification investments by allowing them to achieve HP networking credentials faster and at lower cost. By leveraging their existing certifications from Cisco and other networking vendors, Fast Track participants spend up to 70 percent less time training for HP certifications.

Cisco Upgrade Paths: Spend up to 70 percent less time

Cisco Career Certification	HP ExpertONE Networking Certification	Fast Track for HP Networking Training Days*	New Candidate HP Training Days
CCIE Routing & Switching	Master ASE – Network Infrastructure	10 days	35 days
CCNP Routing & Switching	ASE – Network Infrastructure	10 days	24 days
CCNA (any track)/CCDA	AIS – Network Infrastructure	5 days	6 days

*For Cisco certified professionals. This comparison includes the relevant Cisco Certification level: CCIE, CCNP, CCNA, and CCDA.



Leveraging Certification Investments

HP ExpertONE networking certifications allow businesses to leverage the benefits of multiple vendors' technologies and solutions instead of being constrained by limitations imposed by individual vendors.

The program is designed for Cisco, HP ProCurve, 3Com, and H3C-certified professionals with current vendor certifications. Since most professionals considering this program have Cisco backgrounds, the accelerated training we've created is directed primarily at Cisco certified professionals, with minimal lecture content and more focused, hands-on lab time.

HP versus Cisco Certification

A key difference between Cisco and HP programs is that HP offers not only intensive training on HP networking solutions, but also heavy emphasis on open standards and interoperability. This helps IT professionals acquire the broad range of skills and knowledge needed to deploy and support today's complex datacenters, as well as future datacenters based on converged infrastructure architecture. This philosophy is incorporated throughout the HP curricula.

Fast Track prepares networking professionals to:

- Work in multivendor data center environments
- Plan and design networking solutions
- Deploy complex data center solutions, including networking
- Deploy and/or manage HP networking solutions
- Provide hardware maintenance and support on HP products
- Sell solutions based on HP networking technologies
- Work for employers and HP channel partners that require networking certification from HP

Learn More

Find out more about the benefits of Fast Track for HP Networking. Contact HP today:

- North America: certification.americas@hp.com
- Latin America: latrainingsupport@hp.com
- Europe, Middle East, Africa: certification.emea@hp.com
- Asia Pacific, Japan: premium.support@hp.com

Benefits for IT Managers

If you're an IT manager, having networking professionals who are proficient in multiple technologies and/or job roles increases your department's value to your company. HP ExpertONE Fast Track lets your people leverage their existing certifications, to enhance your department's flexibility and responsiveness.

Fast Track for HP Networking can help you:

- Upgrade your IT professionals' specialized skills to meet the needs of mixed-vendor environments
- Ensure that your networking people are fully trained on multiple vendors' networking equipment
- Expand your capabilities beyond one company's networking solution
- Protect your networking investments

Benefits for Networking Professionals

These days, networking professionals need a much broader range of skills. If you're an IT professional, proficiency in multiple technologies and/or job roles can help increase your value to employers.

Fast Track for HP Networking can help you:

- Protect your certification investments
- Leverage your existing skills along with your Cisco, HP ProCurve, 3Com, or H3C certification
- Reduce the time required to gain HP AIS, ASE, and Master ASE certifications
- Enhance your career opportunities and value to employers
- Secure your future

